



Struggling with EHR & Clinical Workflows?

Are Your Physicians Frustrated?

Is Your RCM Suffering?

Here's how we helped other healthcare organizations in these areas:

EHR & Clinical Workflow Challenges



CLIENT CONCERN

"We have physicians that are in serious need of help. They are having issues with how to use the [EHR] system, how to keep on top of their tasks, and ensure that their patients are following the treatment plans or are staying compliant."



OUR APPROACH & SOLUTION

Our consulting team spent time onsite evaluating clinical workflows and discussing physician pain points. Once we all agreed to our customized approach, we finalized a training plan, and implemented changes. Providers and support staff are now functioning at higher levels with increased satisfaction, patient care is improved, and denials are down while revenue is flowing well again.

Physician Fatigue



CLIENT CONCERN

"Our providers are burnt out. They are frustrated with the [EHR] system, working excessive hours, struggling to keep up, and we are concerned with losing them. Help!"



OUR APPROACH & SOLUTION

Our team took a targeted approach examining the organizational culture, practice model, and clinical systems. We focused on ways to engage senior leadership, measured staff fatigue across the organization, tracked costs associated with loss of productivity, and focused on clinical efforts as they related to system use.

We focused first on increasing overall productivity by training staff to work to the top of their licensure level to best support the providers. We also examined the quality of care physicians desired to provide and helped them develop strategies to enhance their patients' adherence to care plans, and ultimately to improve health outcomes for their patients.

We were successful in mitigating the providers' concerns, increasing the productivity and efficiency of supporting staff, while giving these providers back a sense of control.

RCM Short Falls



CLIENT CONCERN

"Our organization needs more details around what is going on with each of the payers. We have billed vs paid. How long is it taking to receive payment? What is our major denial by payer? Are we receiving any paper remits? Any credentialing issues? Other issues? We need quantifiable data, numbers of claims, and dollars."



OUR APPROACH & SOLUTION

We completed an in-depth assessment and analysis of the current state of the RCM department and developed plans to remediate discovered issues. Working alongside leadership and department staff, payers were cleaned up and regular reporting was established.

Overall, 15 urgent projects were identified and resolved, restoring the health of the RCM department. An additional 10 long term projects were identified, a roadmap was developed, and timelines were established for completion of each.



**GO ONLINE OR CONTACT US TODAY TO GET THE RESULTS
YOUR ORGANIZATION DESERVES!**

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JOHN LYNCH
& ASSOCIATES
Consulting Excellence. Advancing Healthcare.

Ways We Can Help Your Healthcare Organization Run Seamlessly.



Project & Change Management

Our experienced project managers guide our clients from concept to completion and beyond with vast success. We take control and overcome the odds by predicting, measuring and managing the risks of change for our clients.

- **Plan, Structure, Enable, and Implement**
- **Risk Mitigation**
- **Cultural & Behavioral Change**
- **Goal & Scope Adherence**



Strategy & Operations

Our experts transform your organization by building strategies that enhance operational efficiency and financial performance while providing you a competitive edge.

- **EHR Implementation & Optimization**
- **Staff & Provider Training**
- **Clinical & Financial Processes & Workflows**
- **Patient Experience**



Information Technology

Our depth of knowledge and experience working with organizations of all sizes enables us to provide exceptional interim IT leadership and technology services.

- **Strategic Planning**
- **Interim IT Leadership**
- **Staff Model Analysis**
- **Software Implementation**



Revenue Cycle Management

We create solution-based strategies and coordinate the integration and configuration of value-based billing, value-based contracting with RCM, and quality metrics.

- **Revenue Cycle Improvement**
- **Financial Reporting**
- **Billing & Practice Management**
- **Department Structure & Efficiency**



John Lynch & Associates has been invaluable to me in developing hardware and software solutions to the problems that must be addressed in healthcare information systems today. Their depth of knowledge in information technologies, organizational operations, and integration of information systems with clinical systems is deep and practical.

DR. DON MCDANIEL
MEDICAL DIRECTOR



Whenever our organization needs any help, research, or training, John Lynch & Associates has been able to deliver beyond any of our expectations. It is really great to have them as our Ace up the sleeve!

RAFAEL ARECHAGA
CODAC HEALTH, RECOVERY & WELLNESS

Advancing  Healthcare.

**Advancing Healthcare is our passion.
Serving you is our privilege.**

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LET'S GET TO WORK TRANSFORMING YOUR HEALTHCARE ORGANIZATION! GO ONLINE OR CONTACT US TODAY!